# Increase Reimbursement and Improve Compliance with Coding Best Practices
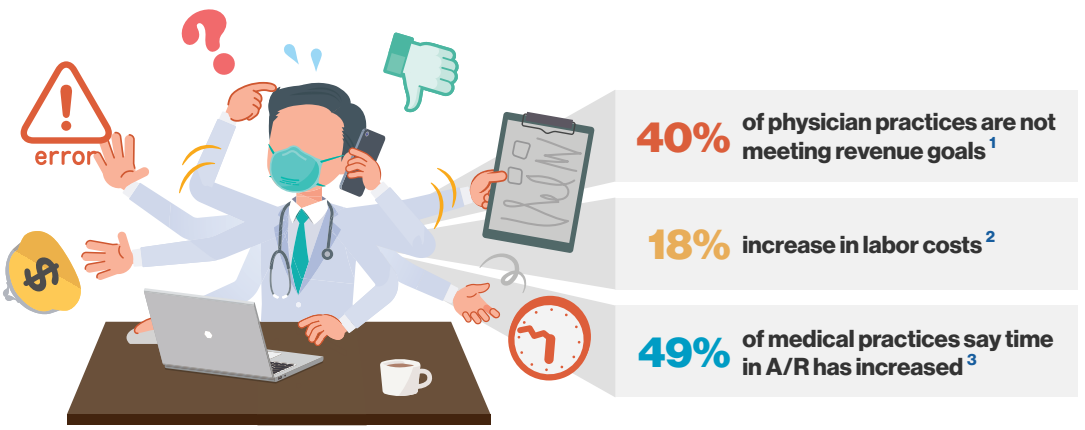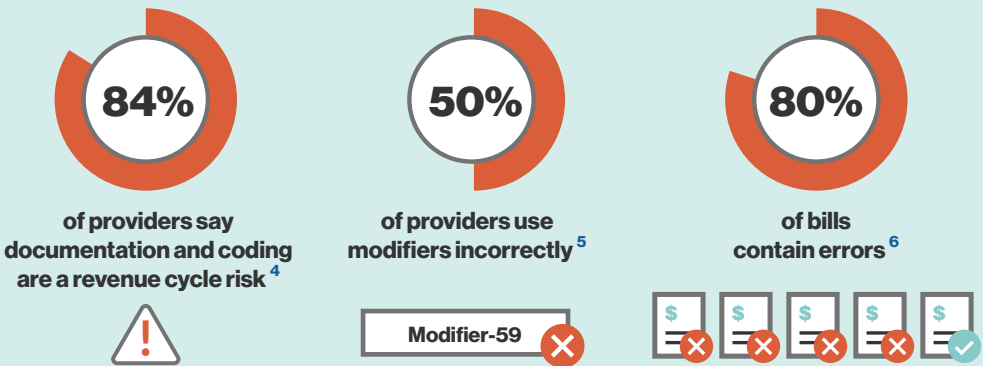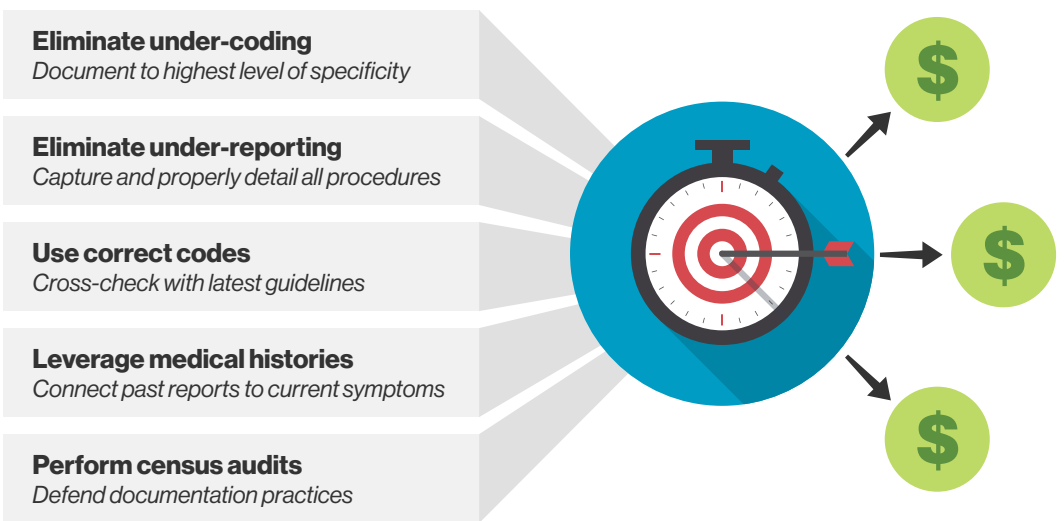
## It's getting more difficult to operate a profitable physician practice

**40%** of physician practices are not meeting revenue goals [1]

**18%** increase in labor costs [2]

**49%** of medical practices say time in A/R has increased [3]

## Coding errors can cost thousands each month and lead to fraud

**84%** of providers say documentation and coding are a revenue cycle risk [4]

**50%** of providers use modifiers incorrectly [5]

Modifier-59 ✗

**80%** of bills contain errors [6]

## Best practices in coding foster speed, accuracy and greater profitability

**Eliminate under-coding**
*Document to highest level of specificity*

**Eliminate under-reporting**
*Capture and properly detail all procedures*

**Use correct codes**
*Cross-check with latest guidelines*

**Leverage medical histories**
*Connect past reports to current symptoms*

**Perform census audits**
*Defend documentation practices*

## R1 helps practices increase profitability by eliminating root causes of coding and inaccuracies

### Customized offering

✓ Chargemaster optimization
✓ Payment variance analysis
✓ Charge capture
✓ HIM coding review
✓ Strategic pricing
✓ Transfer DRG Review

### Flexible approach

✓ Quick implementation as needed
✓ Flexible engagement timeframe
✓ Scale and expertise at your disposal

### Results

↓ Lower coding costs up to **30%**     ↑ Increase revenue up to **20%**

## Strengthen your practice's financial health today

Increase reimbursement and mitigate fraud risk by making sustainable improvements to your coding. Read **Getting Paid for All You Do**, or **contact us** for a complimentary audit of up to 10 charts.